

# Marc R. Esterman

Counsel

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Marc Esterman is a corporate lawyer who counsels and represents clients across a range of industries on mergers and acquisitions, commercial finance, private equity and debt investments, corporate secretarial practices, corporate governance, executive compensation, banking and lending, securities laws compliance, partnerships/joint ventures/LLCs, intellectual property licensing and commercial contracting. Marc also counsels clients on, and supports the corporate aspects of, commercial real estate ventures and transactions.

Marc's transactional practice is particularly active in the technology sector, where he has represented owner/operators of technology parks, data centers and colocation facilities in complex acquisitions, dispositions and leases.

In addition to his transactional practice, Marc is often called upon to represent clients in an "outside general counsel" capacity, working directly with client business leaders to help them execute business initiatives.

Marc prepares and negotiates a wide variety of complex commercial contracts, including those that support the supply, procurement and customer-facing aspects of clients' operations, as well as master business forms. Marc has successfully closed hundreds of millions of dollars' worth of commercial contracts for various clients in support of their business operations.

Marc draws on his extensive corporate experience to provide practical, effective and efficient legal and business solutions to clients. Prior to joining Shipman, he practiced corporate law at other noted law firms as well as in-house, including serving as Senior Vice President of Corporate Affairs, General Counsel & Secretary of a publicly-traded internet and communications company and as Vice

President, Assistant General Counsel & Assistant Secretary of a multi-national, publicly-traded commercial products company with \$4 billion+ in sales.

## **Distinctions**

- Listed in The Best Lawyers in America ®: Corporate Law (2024-present)
- Listed in Chambers USA: Corporate M&A (2024-present)

## **Professional Affiliations**

- American Bar Association
- Connecticut Bar Association
- Fairfield County Bar Association
- New York State Bar Association

## **Credentials**

#### **Education**

- University of Connecticut School of Law, J.D., 1990
- Trinity College, B.A., 1986

#### Bar Admissions

- Connecticut
- New York
- · District of Columbia