

# Robert E. Grady

Partner

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Hartford

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Rob Grady has been practicing for over two decades in commercial real estate and finance law and related practice areas.

Rob's experience includes borrower and lender representation in connection with the origination and modification of mortgage loans, mezzanine loans and preferred equity investments; purchaser and seller representation in connection with the sale of such loans and investments (and interests therein); lender, borrower and servicer (including special servicer) representation in connection with the modification, workout and enforcement of such loans and investments; landlord and tenant representation in connection with the execution, amendment and workout of commercial leases; and buyer and seller representation in connection with the sale of commercial real estate.

He also represents clients in corporate transactions, including management buyout and initial public offerings, and regularly advises clients in connection with the review and execution of service contracts (including IT related service contracts).

Rob's financing experience includes representation in connection with the financing, workout and enforcement of a range of both complex property assets (including, construction loans and construction to permanent loans, hospitality finance, leasehold finance, office finance, warehouse finance and retail finance) and complex financing structures (including, mezzanine loans, preferred equity investments, single asset securitizations, A/B structures, participations and credit tenant finance). Rob is familiar with intercreditor agreements, participation agreements, co-lender agreements, servicing agreements and pooling and servicing agreements, the parties to such agreements and the impact that such agreements may have on the servicing and/or special servicing

of a particular asset. Rob is a co-author of the "Complex Loan Structures" chapter of the Mortgage and Asset Backed Securities Litigation Handbook, West® Legalworks, 2008.

In addition to being a transactional professional, Rob has represented lenders, special servicers and borrowers in connection with the workout of commercial mortgage loans and the enforcement of such loans. Rob is experienced in drafting, filing and litigating commercial mortgage foreclosure actions in the State of Connecticut, as well as advising clients regarding forbearance agreements, modification agreements, stipulated foreclosures, deeds in lieu of foreclosure and discounted payoff agreements (with a particular focus on securitized loans).

Rob represents both landlords and tenants on lease transactions and workouts and settlement agreements involving existing leases (including lease termination and rent deferral agreements). Rob's finance experience helps inform his approach in representing both landlords and tenants in connection with their lease transactions. He often authors articles on these topics.

When he is not practicing law, Rob is active in his community as a parent of four children and enjoys coaching youth basketball, baseball and soccer.

## **Distinctions**

## **Community Involvement**

Volunteer Coach: youth soccer, basketball and baseball

## **Credentials**

#### Education

- University of Massachusetts, B.A., cum laude, 1993
- University of Connecticut School of Law, J.D., cum laude, 1999

#### Bar Admissions

Connecticut