



Brief Bio of  
Former Agri-Mark CEO  
Ed Townley

Ed Townley had worked for Agri-Mark for 15 years, being named the Chief Executive Officer at the cooperative's 35<sup>th</sup> Annual Meeting in April of 2015. Prior to being selected as CEO, Ed served as the Chief Operating Officer, Chief Financial Officer, and the S.V.P. of Financial Operations for Agri-Mark's commercial division.

Recruited out of Northeastern University in 1979, Ed started his career with IBM in Essex Junction, Vermont. Over the next 12 years he held numerous positions in Accounting and Financial Management in the Essex Jct., VT, Corporate Headquarters in Armonk, New York. Ed later went on to manage a strategic financial group in the IBM's U.S. headquarters. Wanting to live in a more rural environment, Ed left IBM to join The Lane Press, a privately-owned magazine printer in South Burlington, Vermont, as their V.P. of Finance which is where he was prior to joining Agri-Mark. Ed has worked for all three business models: Public Company, Private Company and Coop.

Agri-Mark, Inc. is the Northeast's largest dairy cooperative with about 900 members, \$1.0 billion in annual sales and four dairy manufacturing facilities. Agri-Mark markets its products under the brand names of Cabot, McCadam and Agri-Mark throughout the U.S., with some of its whey products being sold internationally. During his time with Agri-Mark, he has lead several very success changes including: 1<sup>st</sup> Dairy Coop to be named as a "B Corp", winning every quality award for cheese including 2019 SOFI Award, converting all of the facilities to natural gas, putting on a major addition to W. Springfield facility, reuse system for waste water recycling and participating in several digesters implementations.

Currently, Ed resides in Williston, Vermont with his wife Jennifer, of more than 30 years and their two boys Ben (22) and Noah (19). Ed is active in the Essex Alliance Church, Special Olympics and assumes the primary food shopping and cooking duties at home. When time permits, he enjoys playing golf, and joining family on the best of Vermont hikes, biking, fishing and skiing.